# OPERATING AND FINANCIAL REPORT

### Harvest 2024/25

Reference Month September/2024

Disclosure 10/18/2024

For more information access: ri.usinacoruripe.com.br

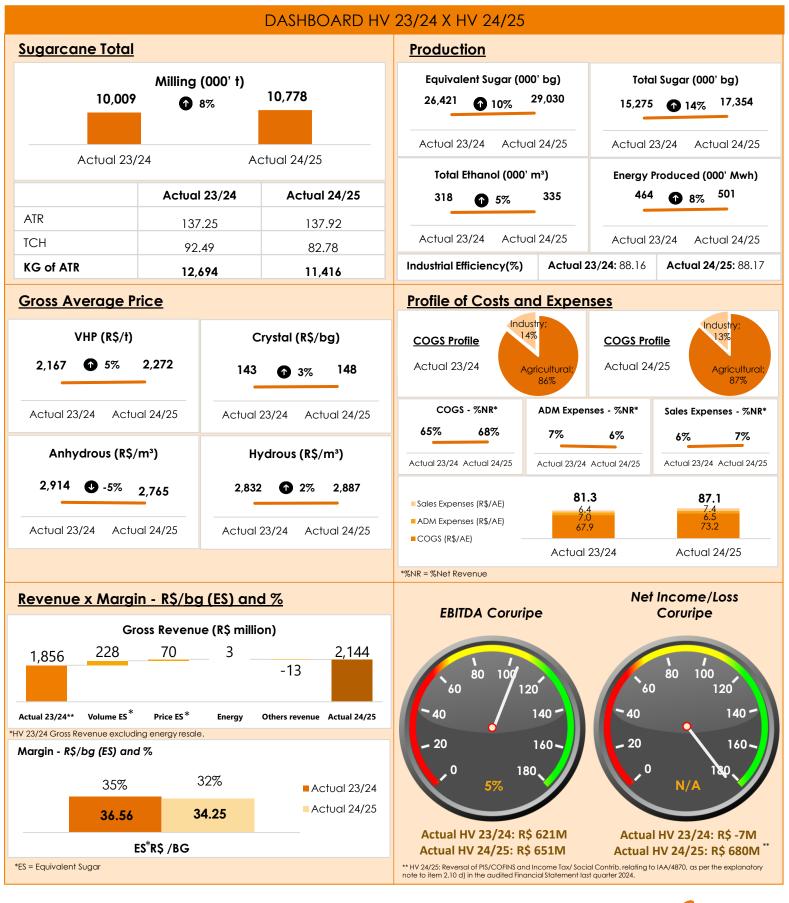


# **Key Performance Indicator**

HV Actual 2023/24 x HV Actual 2024/25

### Accumulated Crop

(September)





# **Operational Summary**

Industrial and Agricultural Operating Performance

### HV 2023/24 x HV 2024/25

Accumulated Crop Results (September)

Sugarcane Total	HV 23/24 (R)	HV 24/25 (R)	Nominal Change	Change %
Raw Material	10,008,887	10,778,186	769,299	7.7%
Own Sugarcane (†)	3,740,280	3,621.771	-118,509	-3.2%
Third-Party Sugarcane (t)	6,268,607	7,156,416	887,809	14.2%
POL (%) - S. Total	13.72	13.71	0.00	0.0%
ATR - S. Total	137.25	137.92	0.67	0.5%
TCH - S. Total	92.49	82.78	-9.72	-10.5%
Kg ATR/ha - S. Total	12,694	11,416	-1,277.73	-10.1%
Production	HV 23/24 (R)	HV 24/25 (R)	Nominal Change	Change %
Equivalent Sugar (bg)	26,421,159	29,030,116	2.608.957	9.9%
Total Sugar (bg)	15,274,717	17,353,796	2.079.079	13.6%
VHP Sugar (†)	681,010	773,825	92.814	13.6%
Demerara Sugar (bg)	46,331	18,145	-28.186	-60.8%
Crystal Sugar (bg)	1,608,184	1,859,160	250.976	15.6%
Molasses (†)	75,487	81,730	6.244	8.3%
Total Ethanol (m³)	317,812	334,860	17.048	5.4%
Anhydrous (m³)	148,869	173,925	25.056	16.8%
Hydrous (m³)	168,943	160,936	-8.007	-4.7%
Energy (MWh)	463,546	501,399	37.852	8.2%
Industrial Efficiency (%)	88.16	88.17	0,00	0.0%

Bg = 50 kg/20 = tons



CORURÎPÊ

- KG of ATR/ha HV 23/24

-0

COPUPIPE

## **Gross Revenue**

### HV 2023/24 x HV 2024/25

Accumulated Crop Results (September)

Commercial - Volume	HV 23/24 (R)	HV 24/25 (R)	Nominal Change	Change %
VOLUME				
Equivalent Sugar - (bg)	16,975,801	19,168,734	2,192,933	12.9%
Total Sugar - (bg)	9,470,738	11,995,284	2,524,546	26.7%
VHP Sugar - (†)	402,082	508,986	106,904	26.6%
Crystal Sugar - (bg)	1,429,101	1,815,560	386,459	27.0%
Total Ethanol - (m³)	208,760	199,364	-9,395	-4.5%
Anhydrous - (m³)	100,660	104,680	4,020	4.0%
Hydrous - (m³)	108,100	94,684	-13,416	-12.4%
Molasses - (†)	75,487	72,723	-2,764	-3.7%
Energy Total - (MWh)	245,425	305,728	60,303	24.6%
Contract Energy	235,630	272,490	36,860	15.6%
Spot Energy Bg = 50 kg/20 = tons	9,795	33,238	23,443	239.3%

Commercial - Gross Price	HV 23/24 (R)	HV 24/25 (R)	Nominal Change	Change %
AVARAGE PRICE				
Equivalent Sugar - (R\$/bg)	104.10	107.74	3.64	3.5%
Total Sugar - (R\$/bg)	113.54	118.72	5.18	4.6%
VHP Sugar - (R\$/t)	2,166.57	2,271.89	105.32	4.9%
Crystal Sugar - (R\$/bg)	142.85	147.46	4.61	3.2%
Total Ethanol - (R\$/m³)	2,871.79	2,823.02	-48.77	-1.7%
Anhydrous - (R\$/m³)	2,914.30	2,764.80	-149.50	-5.1%
Hydrous - (R\$/m³)	2,832.20	2,887.39	55.19	1.9%
Molasses - (R\$/t)	1,224.61	1,078.07	-146.55	-12.0%
Energy Total - (R\$/MWh)	241.20	201.93	-39.28	-16.3%
Contract Energy	247.06	208.68	-38.39	-15.5%
Spot Energy	100.25	146.59	46.34	46.2%

Commercial - Gross Revenues	HV 23/24 (R)	HV 24/25 (R)	Nominal Change	Change %
REVENUES				
Gross Revenue - (R\$ mil)	1,856,336	2,143,967	287,631	15.5%
Equivalent Sugar - (R\$ mil)	1,767,237	2,065,294	298,057	16.9%
Total Sugar - (R\$ mil)	1,075,281	1,424,085	348,804	32.4%
VHP Sugar - (R\$ mil)	871,140	1,156,363	285,223	32.7%
Crystal Sugar - (R\$ mil)	204,142	267,722	63,580	31.1%
Total Ethanol - (R\$ mil)	599,514	562,809	-36,704	<b>-6</b> .1%
Anhydrous - (R\$ mil)	293,354	289,420	-3,934	-1.3%
Hydrous - (R\$ mil)	306,160	273,389	-32,771	-10.7%
Molasses - (R\$ mil)	92,442	78,400	-14,042	-15.2%
Others - (R\$ mil)	29,901	16,939	-12,962	-43.4%
Energy - (R\$ mil)	59,197	61,735	2,537	4.3%
Contract Energy	58,216	56,863	-1,353	-2.3%
Spot Energy	982	4,872	3,890	396.2%

\* HV 23/24 Gross Revenue excluding energy resale.

Fixings Frame Sugar VHP		Volume	% Fixed*	Cents/Ib**	Brl/ton**
	Hedge Volume (†)	1,106,642	95%	21.68	2,559
Harvest 2024/25	Volume to be fixed (t)	54,358	5%	22.39	2,884
	Total Production	1,161,000	100%	21.71	2,574
	Hedge Volume (†)	541,096	44%	20.83	2,581
Harvest 2025/26	Volume to be fixed (t)	698,904	56%	19.55	2,580
	Total Production	1,240,000	100%	20.11	2,580
	Hedge Volume (†)	59,845	5%	19.29	2,608
Harvest 2026/27	Volume to be fixed (t)	1,180,155	95%	17.74	2,434
	Total Production	1,240,000	100%	17.82	2,442

\*Includes likely potential of desk operations (OTOs); \*\* POL included

HV 2023/24 x HV 2024/25

Accumulated Crop Results (September)

### **Economic and Financial Summary**

#### **Balance Sheet**

#### Consolidated Balance Sheets under BRGAAP ASSETS Amount (R\$ thousand) LIABILITY Amount (R\$ thousand) Variation Variation 09/30/2024 03/31/2024 03/31/2024 09/30/2024 (+-)2,733,072 2,810,910 3% 77,838 Current 2,787,400 3,661,975 874,575 Current 31% Cash and cash equivalents 1,155,469 -55% -639,541 79% 265,177 515,928 Accounts payable 335,828 601,005 2% 2,496 1,577,447 282,138 Financial Investments 158,542 161,038 Loans and financing 1,295,309 22% 105,942 167,945 59% 155,690 10,367 Trade receivables 62,003 Lease payable 145,323 7% 799,970 246,177 Readily Marketable Inventories 82,013 875% 717,957 Agricultural partnerships payable 196,693 25% 49,484 Stock Semifinished 604 5,135 750% 4,531 Salaries and social charges 81,723 116,700 43% 34,977 210.817 176.894 -16% 34,256 36.573 7% 2.317 Advances to suppliers -33.923 Other taxes payable 121,789 111 749 575% 130,774 -7% -8,985 Income tax and social contribution Warehouse 638 Biological assets 628,796 585,128 -7% -43,668 Advances from customers 450,467 662,971 47% 212,504 Sales taxes recoverable 177,108 21% 30,609 103,505 -26% -36,197 146,499 Commitments from electricity contracts 139,702 Income tax and social contribution recoverable 21,906 25,770 18% 3,864 Derivative financial instruments 98,497 142,404 45% 43,907 Related parties 20.526 30,774 50% 10.248 Other payables 9 4 9 1 18,754 98% 9.263 Derivative financial instruments 20.661 0 -100% -20.661 Other receivables 50,523 43,431 -14% -7.092 5.175.723 Noncurrent 8.145.490 9.037.780 11% 892.290 Noncurrent 4.680.980 -10% -494.743 Long-term Receivables 4,475,740 5.129.213 15% 653.473 Loans and financina 2.784.617 2.765.147 -1% -19.470 70% 1,070 418,251 458,437 10% 40,186 Financial Investments 1,525 2,595 Lease payable -16,675 599,871 560,922 -38,949 Advances to suppliers 149,632 132,957 -11% Agricultural partnerships payable -6% 14,752\*\* -92% Related parties 105 0 100% -105 Other taxes payable 176,765 -162,013 4,431 4,162 -269 Derivative financial instruments 13.392 44.582 233% 31,190 Sales taxes recoverable -6% Deferred income tax and social 425 741\*\* 0 100% 425 741 Advances from customers 558 052 275 957 -51% -282 095 contribution 0\*\* 41.218 157,440 282% 99.316 -100% -99.316 Derivative financial instruments 116.222 Deferred income tax and social contribution 4,272,438 5,329 Other receivables 4,399,412 126,974 Provision for contingencies 8,672 -39% -3,343 3% Judicial deposits 6,391 6,906 8% 515 Other payables 516,787 555,854 8% 39,067 20% 590,295 2,915,439 3,505,734 Equity 32,193 Investments 34,854 8% 2,661 Share capital 867,567 867,567 0% 0 2,289,769 2,480,991 8% 191,222 -1,215 -1,215 0% Fixed Assets Treasury shares 0 6,224 Intangible 6,648 -6% -424 Equity valuation adjustment 37,464 -43,718 -217% -81,182 Right of use 1,341,140 1,386,498 3% 45,358 Revenue reserves 2,011,623 2,683,100 33% 671,477 970,128 TOTAL LIABILITY TOTAL ASSETS 10.878.562 10.878.562 11.848.690 970.12

\*\* HV 24/25: Reversal of PIS/COFINS and Income Tax/ Social Contrib. relating to IAA/4870, as per the explanatory note to item 2.10 d) in the audited Financial Statement last quarter 2024.

#### **Income Statement**

Income Statement – BRGAAP*	Amount (R\$ thousand) Sep/23	%T	Amount (R\$ thousand) Sep/24	%T	Change R\$	Change %
(+) Gross Sales Revenue	1,856,712	100.0%	2,143,968	100.0%	287,256	15.5%
(-) Deductions	-82,689	-4.5%	-85,316	-4.0%	2,627	3.2%
( = ) Net Sales Revenue (A)	1,774,023	95.5%	2,058,652	96.0%	284,629	16.0%
(-) Cost of Goods Sold (B)	-789,988	-44.5%	-1,015,116	-49.3%	225,128	28.5%
(-) Depreciation, Amortization, Depletion	-257,140	-14.5%	-275,189	-13.4%	18,049	7.0%
(-) Crop Treatment Amortization	-106,192	-6.0%	-111,881	-5.4%	5,689	5.4%
( = ) Gross Profit	620.703	35.0%	656,466	31.9%	35,763	5.8%
(-) Administrative Expenses (C)	-115,679	-6.5%	-121,519	-5.9%	5,840	5.0%
(-) Depreciation	-2,618	-0.1%	-2,994	-0.1%	376	14.4%
(-) Expenses with Sales and Logistics (D)	-105,198	-5.9%	-137,213	-6.7%	32,015	30.4%
(-) Depreciation	-4,158	-0.2%	-5,151	-0.3%	993	23.9%
( = ) Operating Income - Before Income / Expenses	393,050	22.2%	389,589	1 <b>8.9</b> %	-3.461	-0.9%
(±) Other Operating Income and Expenses (E)	12,825	0.7%	160,803**	7.8%	147,978	1153.8%
(±) Other Depreciation, Loss of Permanent Assets	-32,696	-1.8%	-7,594	-0.4%	-25,102	-76.8%
(±) Equity	2,232	0.1%	2,661	0.1%	429	19.2%
( = ) Operating Profit	375,411	21.2%	545,459	26.5%	170,048	45,3%
(±) Net Financial ex Foreign Exchange	-329,144	-18.6%	-352,460	-17.1%	23,316	7.1%
(±) Exchange Rates	-40,452	-2.3%	3,008	0.1%	43,460	107.4%
( = ) Income Before income tax and social contribution	5,815	0.3%	196,007	9.5%	190,192	3270.7%
(-) Income Tax and Social Contribution	-13,115	-0.7%	483,835**	23.5%	496,950	3789.2%
Net Income / Loss	-7,300	-0.4%	679,842	33.0%	687,142	9412.9%
EBITDA (F)=(A+B+C+D+E)	778,215	43.9%	948,268	46.1%	170,053	21.9%
Variation of Biological Assets (G)	-51,687		-1,337		50,350	-97.4%
IFRS Effects Adjustment 16 (H)	-125,507		-177,143		-51,636	-41.1%
Provision Pis / Cofins referring to IAA / 4870 (I)	5,551		-158,280		-163,831	-2951.4%
Attorney's fees related to Provision IAA/4870 (J)	14,326		39,069		24,743	172.7%
ADJUSTED EBITDA (K)=(F+G+H+I+J)	620,898	35.0%	650,577	31.6%	29,679	4.8%
Gross Debt	3,849,959		4,207,024		357,065	9.3%
Net Debt	3,398,686		3,527,463		128,777	3.8%
Finished good Inventories	678,087		805,105		127,018	18.7%
Net Debt Stocks	2,720,599		2,722,358		1,759	0.1%

Dollar: September/2023 = 5.0073 | Dollar: March/2024 = 4.9959 | Dollar: September/2024 = 5.4478

\*Considering IFRS16

\*\* HV 24/25: Reversal of PIS/COFINS and Income Tax/ Social Contrib. relating to IAA/4870, as note item 2.10 d) in the audited Financial Statement last quarter 2024.



### Economic and Financial Summary

### HV 2023/24 x HV 2024/25

Accumulated Crop Results (September)

#### **Net Financial Reconciliation**

	Opening of Net Financial and Foreign Exchange	Amount (R\$ thousand) Sep/23	Amount (R\$ thousand) Sep/24
(=)	NET FINANCIAL	-329,144	-352,460
(+)	Correction IAA	119,385	126,584
(+)	Interest on Mutual Loan	-2,007	1,305
(+)	Income from Investments	9,220	15,663
(-)	Interest (CPC 06)	-120,291	-118,315
(-)	Interest on loans	-218,133	-252,254
(-)	Transaction cost	-35,174	-64,756
(-)	Hedge Cost	-52,144	-40,488
(±)	Result with derivatives	-20,577	-14,542
(±)	Other Financial Expenses / Income	-9,423	-5,657
(=)	EXCHANGE VARIATION	-40,452	3,008

Dollar: September/2023 = 5.0073 | Dollar: March/2024 = 4.9959 | Dollar: September/2024 = 5.4478

#### **Capex and Depreciation**

		BR	GAAP				
Group of Accounts	Balance in March 31, 2024	Additions	Disposals and/or Write-offs	Depreciation	Transfers	Reclassification	Balance in September 30, 2024
Aircraft	0	0	0	0	0	0	0
Facilities, Buildings and Improvements	320,540	3,850	0	-14,417	134,670	0	444,642
Furniture and Utensiles	15,268	1,767	-91	-1,560	1,119	0	16,503
Machinery, Vehicles and Implements	557,826	23,947	-1,428	-30,965	115,150	0	664,529
Common Replacement Parts and Itens	187,625	147,992	0	-125,061	19	0	210,575
Land and Properties	30,263	0	0	0	0	0	30,263
Fixed Asset in Progress	382,265	141,379	0	0	-250,957	-412	272,274
Advance to Suppliers	0	0	0	0	0	0	0
Total Capex	1,493,786	318,934	-1,519	-172,003	0	-412	1,638,786
Sugarcane Crops	795,983	176,611	-3,824	0	0	-126,566	842,205
Treatment of Sugacane Cultivation	0	0	0	0	0	0	0
Total Plant Carrier	795,983	176,611	-3,824			-126,566	842,205
Sugacane Cultivation	221,050	192	-990	-133,738	0	126,566	213,079
Fair value change	53,244	1,337	0	-54,815	0	0	-235
Treatment of Sugacane Cultivation	354,503	173,142	0	-155,361	0	0	372,284
Total Biological Assets in Current	628,796	174,671	-990	-343,915		126,566	585,128
Intangible	6,648	132		-968		412	6,224
Grand Total	2,925,213	670,349	-6,333	-516,886	0	0	3,072,343

DEPRECIATION - DEPLETION - AMORTIZATION	Amount (R\$ thousand) Sep/24
Depreciation, Treatment and Depletion in COGS	-387,070
Depreciation in the Administrative	-2,994
Depreciation in the Commercial	-5,151
Total Depreciation - Income Statement	-395,215
Impacts of depreciation adoption IFRS16	70,464
Depreciation in stock	-173,029
Depreciation, Treatment and Depletion on fixed assets	-19,106
Total Depreciation	-516,886



				Profile MM)			Gross Debt by	Indexer and C (R\$ MM)	urrency
Dollar on 09/3	0/2024	Commercial 1,676.2 40%						PCA 121.0 SOFR 3% 8.2 0%	
D):	5.4478					R\$ pré			
tember/2024	RSMM			002: 109,9		208.3 5%		USD	
oss Debt	4,207.0		\	DBS:				120.3 BRL 27% 1,607.3	
t Debt	3,527.5	Develo	pment Banks 390.6	Power PCOL PCOL POWER PCOL POWER PCOL PCO	5 Capital Market 2,140.2 51%			38% USD Hedge 1,479.5 35%	CDI 3,272.3 78%
479.5			9% Gi US		Bank (R\$ MM) R\$ (US\$ Hedge	2)			
424.2	35.1 223.2 5.6 217.6	190.1 135.7 190.1 135.7		13.2 109.9 13.2 109.9	105.8 102.4 15.1 90.7 102.4	98.1 98.1	92.8 84.9 92.8 84.9	<b>78.7 57.1 28.6 50.1 57.1</b>	389 276 55.6 55.6 111
OND PPE CITI CR.	A IAA BRASIL	BNDES ITAÚ BBA	CRA XPA AM	ERRA DEB. BOCOM BBM	BOCOM BDMG BBM		SICOOB CRA ALFA SYSTEM	CAIXA BTG	CITI OTHI
Sugarcane Plant Capex Treatment	159.4 173.1		ution of Deb	ot (R\$ MM) _	September Haı	vest 2024,	/25		
Off season Main CAPEX	tenance 148.0 643.2		360.7	650.6	497.4	47.9	135.6		
		643.2							
82.8									805.1
2,681.6	2,764.4			763.1 MM	27.6%			3,527.5	2,722.4
				40.6 MM	1.5%				

# Indebtednes

### **Accumulated Crop Results**

Gross Debt by Indexer and Currency

(September)

Operating and Financial Report – Harvest 2024/25 – September/2024 Consolidated PRO-FORMA Results (Mill and Energetic)

**Debt Profile** 

\*Interests paid R\$327.3M. \*\* The analysis of the evolution of net debt must be associated with a 12-month operating result.



# Awards and Certifications

#### Certifications



#### ISO 9001 ISO 9001

Quality management system. Certifies the quality of the products produced.



#### ISO 45001

Workplace Safety and Occupational Health Management System. It attests to the concern with the safety and health of the worker.



VIVE Certificate that certifies compliance with sustainable practices in the production of sugar, molasses and energy.



Recent **Agricultural** Performance

Awards & Certifications

Social, **Environmental** & Certifications

**Social and Environmental** 

**Projects** 



benri







Its purpose is to promote the

preservation of nature and the

development of the community in

which it operates, through educational activities, volunteer

programs and leisure activities...

#### Evaluated as A classification by BENRI, reflecting its position among the best cane fields in Brazil

in compliance with the specific standards that govern the Orthodox

#### Valor 1000

category.

Jewish diet.

BENRI

The only company in the Northeast in the Bioenergy segment. Among the 350 largest companies, occupying 313th position in the general ranking. Also highlighted in 17th position in the Bioenergy

#### **Exame Maiores e Melhores**

It stood out in the classification amona the best and largest: 320th place in the general category, with companies from different segments and 57th place in the Agribusiness category (2023).

#### Visão Aaro Centro-Sul Winner in the Financial

Management category of the Visão Agro Centro-Sul Award (2022) and in Sustainability and Bioenergetic Leadership in (2023).

#### Guia Exame de

Sustentabilidade We were selected for the group of Brazilian companies in the Exame Magazine Sustainability Guide (2017, 2018). In 2019, as the best in agribusiness



We were the first plant in the country to receive the Amiaa Company seal of the Atlantic Forest, granted in 2017 by the Mata Atlântica Biosphere Reserve (RBMA), linked to the MaB program of Unesco

#### ISO 14001

Environmental management system. Proves that the productive chain respects the environment

#### BONSUCRO BON

14001

SUCRO

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It certifies that our production process is sustainable.

#### RENOVABIO

Certificate of Decarbonization Standard that certifies ethanol producing units in the Federal Government program

#### Pacto Global Rede Brasil

Initiative that brings together 8,000 corporate signatories in 161 countries, aiming to align business operations with ten universally accepted principles in the areas of human rights, labor, environment and combating corruption.

Awarded with the Champion of Productivity Award (15/16 and 16/17 harvest) among plants in the Center-South of Brazil

#### IstoÉ Dinheiro – 2022 e 2023

Among the 1000 largest in Brazil. Highlight in the sector of activity in the areas of Financial Sustainability, Corporate Governance, HR, Innovation and Quality and Social Responsibility

Visão Agro Brasil Awarded in the Sustainability category, Featured Plant in the Northeast region and Best Plants in Brazil (2023).



Winner in the Business Strategy -Performance category (2023).



Highlight in the Occupational Health category.

Forbes Aaro 100 Listed among the 100 largest agribusiness companies in Brazil (2020, 2021, 2022 and 2023).



Environmental Reserves: Mata Atlântica Feliz Deserto Biome, AL

#### FSSC 22000

Food Safety Management System. Ensures safety management in food production.





**FSSC** 22000



Internationally recognized certification guarantees that our processes and products follow the legal requirements and criteria determined by Islamic jurisprudence

Época Negócios In Agro, it occupies the 2nd position in the Vision of the Future dimension and in People



Master Cana Brasil Plant of the Year in the categories: Administration and Finance Corporate and Commercial Responsibility and Logistics (2022) Plant of the Year in the categories: Administration and Finance and Corporate Responsibility (2023).

#### GPTW

Elected by Época / Great Place to Work Brasil as one of the best companies to work in Brazil and Minas Gerais (2016, 2017 and 2018)

#### Globo Rural

Elected champion in sustainability among the best in agribusiness by Globo Rural (2018). Highlighted as the largest company in Alagoas in terms of net revenue. 10th position among the largest in the north and northeast. In the general classification, it is the 103rd best positioned company in the ranking. In the bioenergy category, it ranks 3rd in total assets and 10th in net revenue. Furthermore, it is among the 50 largest companies in Brazil in terms of total assets (23rd position), net equity (34th place) and net profit (36th position).



Environmental Reserves: Cerrado Biome, Janurária, MG









ANA





8



Marster Cana







360





BRASIL

lace















## Grupo idea